



## CYNTHIA COMPARIN

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### EXPERIENCES / QUALIFICATIONS

Experienced Independent Director; Qualified Financial Expert (QFE). Experienced Audit Chair, and member of Nominating & Governance, Technology (includes AI & digital), Cybersecurity and Investment Committees. Fellow of National Association of Corporate Directors (NACD), Member of Latino Corporate Directors Association (LCDA) Board of Directors. Business experience includes technology, artificial intelligence (AI), cybersecurity, international business as a CEO and CFO.

### CORPORATE BOARD OF DIRECTOR EXPERIENCE

#### **UNIVERSAL DISPLAY CORPORATION**

**2020 - Present**

##### **Independent Director**

- Research, development, production and commercialization of organic light-emitting diode (OLED) technologies. Operations in US, China, South Korea and Ireland
- NASDAQ: OLED
- Audit Committee and Investment Committee Member

#### **CULLEN/FROST BANKERS, INC.**

**2018 - Present**

##### **Independent Director**

- Financial holding company
- NYSE: CFR
- Audit Committee Chair and Technology (includes AI & digital) and Cybersecurity Committee Member

#### **BLACK BOX CORPORATION**

**2016 - 2019**

##### **Independent Director**

- Previously a NASDAQ company providing technology solutions dedicated to helping customers build, manage, optimize and secure their IT
- Acquired by AGC Networks PTE Ltd, a company organized under Singapore law
- Member, Audit and Nominating & Governance Committees

### CORPORATE EXPERIENCE

#### **ANIMATO TECHNOLOGIES CORPORATION; Dallas, TX**

**1998 - 2016**

##### **Chief Executive Officer**

- Provided business, technology and AI consulting to Fortune 500 Companies. Services included business process design, software implementation and software as a service (SaaS) and disaster recovery planning
- Ernst & Young Entrepreneur of the Year Finalist, Southwest
- Tech Titans award for Emerging Company CEO
- Fast Tech 50 Award
- Dallas Business Journal Dallas 100 Award
- Greater Dallas Regional Chamber International Business Award

#### **ALLTEL CORPORATION; Dallas, TX**

**1996 - 1998**

##### **President, Enterprise Network Services Division**

- Global corporation traded on the NYSE (acquired by Verizon in 2009)
- Responsible for creation and startup of new division providing the enterprise network services of consulting, implementation and operations management

**NORTHERN TELECOM INTL (NORTEL);** Richardson, TX **1995 - 1996**

**Vice President and General Manager**

- Created and managed the network transformation service business
- Responsible for all business aspects of organization including sales, marketing, services deliveries, customer relations, human resources and financial performance

**RECOGNITION INTERNATIONAL INC;** Dallas, TX **1994 - 1995**

**General Manager - Latin America**

- Responsible for Latin American market including Mexico, Central America, and South America
- Developed and executed business including sales, marketing, service offerings, distribution relationships and financial impact
- Created joint venture subsidiary in Brazil with distributor

**ELECTRONIC DATA SYSTEMS (EDS);** Dallas, TX **1984 - 1994**

**Strategic Unit Director - Global Business Development**

- Responsible for the integration of a corporate strategic business unit into the European market
- London, England resident with offices in London and Paris
- Directed the strategy and implementation of a \$1 billion integrated business including sales, marketing, human resources, product direction, and financials for the Europe
- Oversight responsibilities for the implementation and execution of business plan, including software services and outsourcing

**General Manager - Financial Industry Group**

- Responsible for sales, marketing, product direction, customer relations, and financial performance of a business unit consisting of four regional offices
- Led turnaround of the business unit to generate the first positive cash flow and recurring monthly profits of this division as a result of an M&A acquisition

**Group CFO - Financial Industry Group**

- Responsibilities included oversight authority for general accounting, budgeting, forecasting, costing, pricing, competitor analysis and contract administration of a \$1 billion independent business unit
- Developed analysis and implementation plan for three significant acquisitions ranging in size from \$100 million to \$350 million. Doubled group revenues within a two-year period. Assisted in the divestiture of two non-core competency business units Collaborated with sales organization to structure new business opportunities including customer presentations and negotiations. Negotiations ranged from \$100 million to \$1 billion in total contract revenues

**Division Controller - Financial Services Division**

**Senior Financial Analyst**

**EDUCATION**

BBA, Finance, The University of Texas, Austin, TX  
 Integration of Marketing and Financial Strategic Plans, Wharton Executive Program  
 Executive Corporate Financial Management, Harvard Executive Program  
 Financial Management Executive Course, Wharton Executive Program